

The First TIA Event Tailored Specially the Tortilla Industry in Europe!

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Barcelona, Spain!

a World of Jortillas

"In what situations should batch packs be considered"

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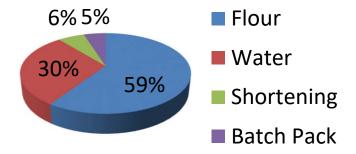
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BatchPak

Definition

A blend of particular ingredients designed to produce flour tortillas or other flat breads with specific attributes on the needs of the manufacturer and end user.



- ✓ The Batchpak is simply added to the flour, water, and fat and produces a suitable dough for manufacturing tortillas or flatbreads
- ✓ Typically the Batchpak will consist of 6 8% of the finished product





Equipment and Facilities













Equipment and Facilities





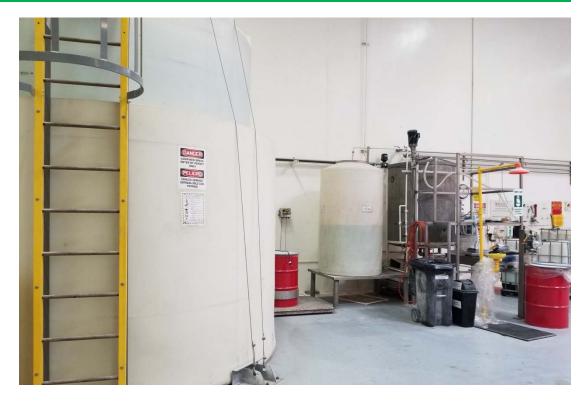






Equipment and Facilities











Reasons for using batch paks

- ✓ Reduced labor costs
- ✓ Increase consistency of dough formation and machinability
- ✓ Reduce cash tied up in ingredient inventory
- ✓ Reduces space required for ingredient storage
- ✓ Makes ingredient product rotation easier to manage.
- ✓ Access to blending company R&D
- ✓ Access to new or innovative ingredients
- ✓ Processing aids for better machinability
- ✓ The batch pack can be packaged in bags sized exactly for the desired batch weight or in larger bags as well.





Batch Pack Product Development Cycle

- 1) A need arises for a particular tortilla or flatbread.
- 2) The specific product attributes are identified.
- 3) Any nutritional or ingredient requirements are identified.
- 4) The blending company R&D Department will develop a suitable batch pack formula to produce the desired finished product.
- 5) A Nutritional Statement and Product Data Sheet will be produced for the customer (show one of ours here)
- 6) Sample batch packs will be sent for trial run at customer facility.
- 7) Test product is evaluated and any necessary revisions to formula

are made.

8) Final formula is approved.





Ingredient management

Batchpaks increase efficiency of ingredient management

- ✓ Inventory management cost reduction
- ✓ Warehousing cost reduction
- ✓ Overall overhead cost reduction- employees and utilities
- ✓ Convenience in storage & manufacturing







Quality Assurance & Control

Batchpaks - Consolidates multiple nutrients into a quality assured single-step ingredient

- ✓ Improved consistency:
 - Offer a single-step pre-weighed packaging
 - Increase homogeneity of the final product
- ✓ Yield improvements, less rejection
- ✓ Liabilities shift to supplier



✓ All ingredients on a single certificate of analysis (CofA)







All finished product is subjected to a very rigorous QA process. Many physical and chemical characteristics are tested and the results are carefully evaluated to confirm composition.





We are committed to consistent quality

- ✓ Maintain fresh Ingredients (FIFO)
- ✓ Have accurate weighing
- ✓ Ability to Precision Blend
- ✓ Follow GMPs
- ✓ Maintain and Document good Quality











Finally, BatchPaks are "Tested" to assure proper function and confirm proper results before the product is shipped to our customer.

Research & Development

Our Batchpaks – Developed by experienced & highly trained scientists

- ✓ Work with customers to make proprietary formulations to fit the customer's need A partner
- ✓ Technical support Knowledge of new technologies
- ✓ Optimization of ingredient functionalities for cost savings and/or best results









Research & Development

- ✓ Time savings to develop new product formula.
 - For example, to test for sticking, might take 5 days; flexibility 1 to 2 weeks. Shelf life at least 30 days (depending on desired shelf-life)
- ✓ Knowledge on current food regulations/labeling, Organic, Low sodium, gluten-free, non-GMO, clean label, low carb & overseas requirements
- ✓ No need to hire technically educated personnel to do R&D work









Allied Blending & Ingredients.

Finally, BatchPaks are "Bake Tested" to assure proper function and confirm proper results before the product is shipped to our customer.



Summary

- Batch packs can be developed for a wide array of products such as
 - Low sodium
 - Clean label
 - Natural
 - Organic
 - Limited caloric content
 - Low fat, traditional etc.
- Toll Blending is also an option.
- To stay at the front edge of innovation you need:
 - ✓ A good relationship with a blender with R&D capability can be very beneficial.
 - ✓ R&D time can be reduced and the time from idea to finished product can be improved.





IF YOU HAVE ANY QUESTIONS IN

Any Part of the World of Jortillas







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