### What's On The Horizon?



Lets Look At Recent Past & At Other Industries For Clues....



## South El Monte, CA



#### NIKE Shoes



"By far Nike's biggest mistake in labor practices was to begin to make a new line of products, without doing our homework on the production Practices of our Supplier." - Nike



- Criticized for inhumane working conditions<sup>3</sup>
- Hired former U.N.
   Ambassador Andrew Young



Fire at garment factories

# 23 workers killed, 100 injured in stampede



# Rana Plaza Building Collapse April 25 2013:





# Combustible Dust Explosion in China in 2014



# BusinessWeek

THE STREET PRINCIPLE OF THE PERSON NAMED IN COLUMN 1

THE SECRET W
MODI
SLAV

By Micho

of workers toil without pay in Latin America, producing timber, gold and the charcoal used to make steel. Their labor goes into materials bought by major companies—including General Motors, Kohler, Toyota and Whirlpool.

**Hundreds of thousands** 

Labor impactor Bamowe carticusty throw Carvosria Transcamel zillian Armason. Enrelo rad shorts and womstops showaling charce wheating, walks slowly a chronic cough and the of him. "This hits you had been should be such as the same of the same."

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"This is slavery" S Silva has descended a ing camp—one of ab that it uses unpaid ha



#### Levi's & Guess



- Fined \$10 million in back wages by the Dept. of Labor for minimum wage and overtime violations by a Supplier
- Develops first SRS type
   Sourcing Guidelines
- •Levi's cuts ties with ALL non-compliant factories

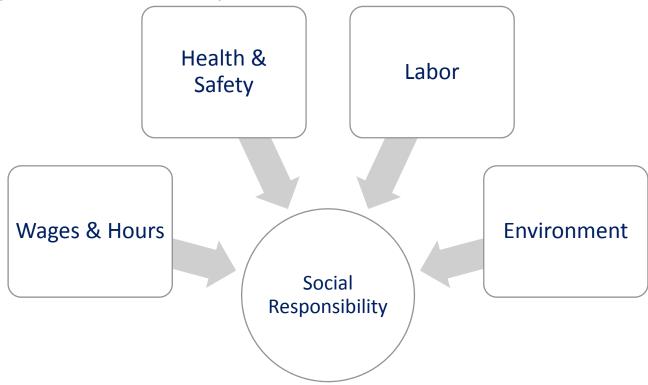


- Signs first Augmented Compliance Agreement
- Must guarantee wages for suppliers' deficiencies for FLSA violations:
  - minimum wage
  - overtime
  - child labor
  - resulting in Hot Goods

#### What This Means To You

- Large Companies Are Liable For Actions By Even Their Smallest Suppliers
- They HATE Bad Publicity
- Therefore, They Will "Downstream" SRS
   Certification Requirements to Their Suppliers
- So If You Want To Attract (or Keep) Big National Accounts, You Will Soon Have To Demonstrate SRS Certification!

What is corporate social responsibility?



Responsible Sourcing is the process of purchasing goods and services without causing harm to, or exploiting, humans or the natural environment.

# Social Responsibility Audit Process

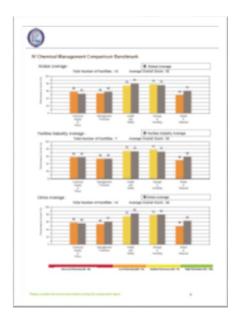
**Audit Process** 

Opening meeting Site Tour Document review Interview Closing meeting

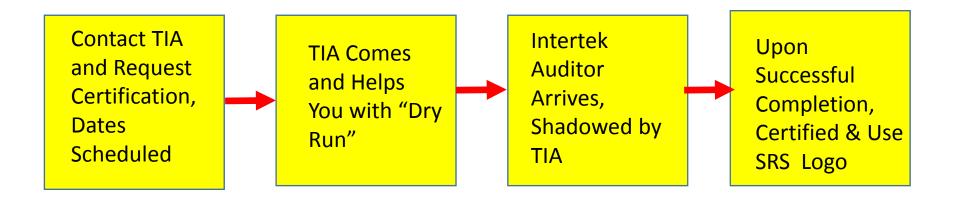
#### **Audit Report & Corrective Actions**







# Steps:



#### Multiple Benefits



# TIA Ready To Help

- TIA Launched "Socially Responsible Supplier" Certification in May 2014
- Based On Internationaly Recognized Standards,
- Partnered with London England Based Intertek (35,000 Employees)
- TIA Now Offers You "TIA-SRS" Certification With Advance Coaching To Ensure Passing
- Entitles You To Display TIA-SRS Logo On All Your Products

### Its Only A Matter of Time...

Certified
Socially Responsible Supplier



QUESTION:
 Will You Do It *Before* Your Competitors...
 ...Or After?